Minutes of the meeting for opening of pre-qualification proposal for appointment of consulting agency for Startup India held on 15.05.2020 at 04:00 PM in Room No.47, UdyogBhawan, New Delhi

A Request for Proposal was issued by Department for Promotion of Industry and Internal Trade on 16th March, 2020. The last date for receiving bids was fixed at 03:00 P.M. on 14th May 2020. The bids were to be submitted online on Central Public Procurement Portal. Pre-Qualification Proposals were opened on 15th May, 2020 at 04:00 P.M. Four bids from the following applicants were received on online e-procurement portal:

i. M/s Grant Thornton India LLP  
ii. M/s PricewaterhouseCoopers Pvt. Ltd.  
iii. M/s Ernst & Young LLP  
iv. M/s KPMG Advisory Service Private Limited

2. The following representatives from the bidders were present during the opening of bids

   Mr. Udit Sharma, M/s PricewaterhouseCoopers Pvt. Ltd

3. EMDs in the form of Bank Guarantee in original were received in DPIIT from M/s PricewaterhouseCoopers Pvt. Ltd., M/s Ernst & Young LLP and M/s KPMG Advisory Service Private Limited. M/s Grant Thornton India LLP has not delivered their EMD in physical form, however they have uploaded the scan copy of the Bank Guarantee on the e-procurement portal and requested to allow them to submit the hard copy of the Bank guarantee after the Covid-19 situation normalizes in the region.. M/s Grant Thornton India LLP was allowed to submit the Bank Guarantee in original to DPIIT on or before the due date for Technical presentation.

4. The physical EMDs of M/s PricewaterhouseCoopers Pvt. Ltd., M/s Ernst & Young LLP and M/s KPMG Advisory Service Private Limited were opened and compared with the EMD document uploaded in the e-procurement portal and were accepted.

5. All pre-qualification proposals were downloaded. All the applicants have submitted the Pre-Qualification proposal Form in the prescribed Form 3A
6. The minimum qualification criteria of the bidders were checked and the findings are as below:

<table>
<thead>
<tr>
<th>S. No.</th>
<th>Bidder Name</th>
<th>Form 3B</th>
<th>Form 3C</th>
<th>Form 3D</th>
<th>Form 3E</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>M/s Grant Thornton India LLP</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
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<td></td>
<td></td>
<td></td>
<td>Turnover for FY 2016-17 is 178.88 crore, for FY 2017-18 is 227.54 crore and FY 2018-19 is 284.16 crore</td>
<td>Handled more than two Central/State projects having contract value of more than Rs.1 Crore each</td>
<td>Partner Ship deed also provided</td>
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<td>2</td>
<td>M/s PricewaterhouseCoopers Pvt. Ltd.</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Due to Lockdown, Board resolution has been submitted and is accepted</td>
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<td>Turnover for FY 2016-17 is 220.3.97 crore, for FY 2017-18 is 2907.98 crore and FY 2018-19 is 3360.01 crore. Cumulative Annual Turnover:Rs.847</td>
<td>Handled more than two Central/State projects having contract value of more than Rs.1 Crore each</td>
<td>Support documents provided.</td>
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<tr>
<td></td>
<td>Company Name</td>
<td>Qualification</td>
<td>Turnover and Contract Details</td>
<td>Status Details</td>
<td>Notes</td>
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<td>3</td>
<td>M/s Ernst &amp; Young LLP</td>
<td>Yes</td>
<td>Turnover for FY 2016-17 is 3150.86 crore, for FY 2017-18 is 3605.89 crore and FY 2018-19 is 4379.12 crore. Cumulative Annual Turnover: Rs. 111 35.87 cr</td>
<td>Yes</td>
<td>Due to Lockdown, Board resolution Minutes has been submitted and is accepted.</td>
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<td>4</td>
<td>M/s KPMG Advisory Service Private Limited</td>
<td>Yes</td>
<td>Turnover for FY 2016-17 is 579.91 crore, for FY 2017-18 is 603.17 crore and FY 2018-19 is 683.89 crore. Cumulative Annual Turnover: Rs. 186 6.97 cr</td>
<td>Yes</td>
<td></td>
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7. Based on the above observations the following bidders were found to be qualified and accordingly it was decided to call them for technical presentation. However, the date for technical presentation would have to be rescheduled because of the travel restrictions owing to COVID-19 situation, and new dates will be intimated soon.

i. M/s Grant Thornton India LLP
ii. M/s PricewaterhouseCoopers Pvt. Ltd.
iii. M/s Ernst & Young LLP
iv. M/s KPMG Advisory Service Private Limited

It was decided to inform the bidder about the presentation accordingly.

Sunita Yadav  
Director(Finance)  
Member

Shruti Singh  
Director(Startup)  
Member Secretary

Anil Agrawal  
Joint Secretary, Chairman