

Minutes of the meeting of Committee for Technical Evaluation for appointment of IT Application Services Agency for Department of Industrial Policy and Promotion (DIPP)

1. The Meeting of the Committee for Technical and Financial Evaluation for appointment of IT Application Services Agency for Department of Industrial Policy and Promotion(DIPP) was held at 5:15 PM on 21st July, 2015 in room no. 152, Udyog Bhawan, New Delhi.
2. The Committee took note of the scope of work mentioned in Section 5, minimum qualification criteria stated under para 2.6.4 and the technical evaluation criteria given in para 2.6.5 of the RFQ-cum-RFP issued by DIPP for appointment of IT Application Services Agency.
3. The Committee further took on record the minutes of opening of EMD and examination of prequalification documents for this RFQ-cum-RFP placed before the Committee under signatures of the officers present (Annexure-A) with reference to minimum qualification criteria under para 2.6.4 of Section 2 of RfQ-cum-RfP. After due consideration of records as mentioned at Annexure-A, the Evaluation Committee decided to qualify the following bidders meeting the minimum qualification criteria:
 - a. M/s Bottom Line Consulting Pvt. Ltd.
 - b. M/s. KPMG
 - c. M/s. Intelligrape
 - d. M/s Quantum International Pvt. Ltd.
 - e. M/s Velocis Systems Pvt. Ltd.
4. The Committee accordingly decided to proceed with the technical evaluation of the above mentioned five bidders and took note of the documents submitted by each of them as per the statement prepared by US (BE-II) and enclosed at Annexure-B and examined all these documents in detail. The Committee also decided to invite the above qualified bidders for making presentation on their technical proposals as per the technical evaluation criteria laid down in para 2.6.5 of Section 2 of RFQ-cum-RFP.
5. The attendance sheet of the representatives of five bidders, who made presentation before the Committee on 21st July, 2015 is enclosed at Annexure-C.



6. After the presentation made by the bidder firms, the committee members deliberated at length with regard to various components covered by the firms as per the evaluation criteria specified in RfQ-cum-RfP.
7. The details of marks awarded to each bidder unanimously by the committee members are attached at Annexure-D. The technical score obtained by the five bidders are as follows:
- | | | |
|---|---|----|
| a. M/s Bottom Line Consulting Pvt. Ltd. | : | 75 |
| b. M/s KPMG | : | 60 |
| c. M/s Intelligrape | : | 92 |
| d. M/s Quantum International Pvt. Ltd. | : | 32 |
| e. M/s Velocis Systems Pvt. Ltd. | : | 55 |
8. Based on the technical evaluation and the criteria prescribed, the following bidders were found qualified for consideration of their financial bids:
- M/s. Intelligrape
 - M/s. Bottom Line Consulting Pvt. Ltd.
 - KPMG
10. The date for opening the financial bids of above mentioned three bidders was fixed for 31st July, 2015 at 3.00 p.m. in the presence of the qualified bidders who may wish to be present.



(Ravneet Kaur)
Joint Secretary
Chairman



(Gauri Karol)
Director, DIPP
Member



(Ravinder)
Director, DIPP
Member

RFQ-cum-RFP for appointment of IT Application Services Agency Department of Industrial Policy and Promotion

Minutes of opening of EMD and examination of pre-qualification documents

Venue: Udyog Bhawan

Date and time: 17th July, 2015 (3:00 PM)

Attendance Sheet

S.No.	Name (S/Shri/Ms.)	Company/Designation	Phone/Mobile No.
1.	Ravneet Kaur	Joint Secretary, DIPP	23063838
2.	Ashish Kumar	SDO, DIPP	23061147
3.	A.K. Singh	Consultant, DIPP	23061987
4.	A.K. Mishra	Under Secretary, DIPP	23061711

2. The time for opening the bid for the appointment of IT Application Services Agency for Department of Industrial Policy and Promotion (DIPP) was fixed at 3:30 PM on 17th July, 2015. After verifying that no representative of any bidder is present, process of bid opening was started.

3. Bids were decrypted on the Central Public Procurement Portal and copies of EMD documents were downloaded. The EMD documents received in original offline were opened and matched with the copy of EMD on the portal. All EMDs were found in order as detailed below:

S.No.	Company	EMD details
1.	M/s. Bottom Line Consulting Pvt. Ltd.	Manager's Cheque No. 009213 dated 26.6.15 of HDFC Bank Ltd., Noida, Sector-1.
2.	M/s KPMG	BG No. 0172 OBG 154004780 dated 29.6.15 of Kotak Mahindra Bank Ltd., Commercial Branch, Gurgaon.
3.	M/s Intelligrape	DD No. 221173 dated 25.6.15 of ICICI Bank, Connaught Place, New Delhi.
4.	M/s Quantum International Pvt. Ltd.	Manager's Cheque dated 15.7.15 of HDFC Bank, Ansals Arcade, Sector 18, Noida.
5.	Velocis Systems Pvt. Ltd.	BG No. 3075O1GL0006215 dated 14.7.15 of Union Bank of India, Sadar Bazar, Delhi.

4. Accordingly the Pre-qualification documents of the applicants were downloaded.

5. According to Section 2, para 2.6.4 of RFQ-cum-RFP, following conditions were kept for pre-qualification:

I. The IT Application Services Agency must have been in operation for a minimum of 5 years, as on 1st April, 2015, in IT Application Services work (supporting documents to be submitted)


II. The IT Application Services Agency must have a cumulative revenue from IT Application Services work of Rs 2.5 crore and above in the last three financial years (either 2011-12, 2012-13, 2013-14 or 2012-13, 2013-14, 2014-15). A certificate from Chartered Accountant should be submitted.

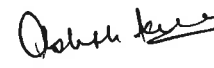
III. The IT Application Services Agency should have handled at least one IT Application Services account in any sector, with revenue of over Rs. 25 lakh in any one of the last three years. (A certificate from Chartered Accountant should be submitted).

6. All the bids received were examined with reference to the pre-qualification criteria laid down in RfQ-cum-RfP for this purpose as under:

S. No.	Criteria as per Section 2, para 2.6.4 of RFQ-CUM-RFP.	Name of the bidder firms and status of fulfilling Pre-Qualification				
		Bottom Line Consulting Pvt. Ltd. (BLC)	KPMG	Intelligrape	Quantum International Pvt. Ltd.	Velocis Systems Pvt. Ltd.
1.	The IT Application Services Agency must have been in operation for a minimum of 5 years, as on 1 st April, 2015, in IT Application Services work (supporting documents to be attached) (Form 3B)	Yes. Self certified and certificate of incorporation	Yes Self-certified and company incorporation certificate	Yes Self-certified	Yes Self-certified	Yes Self-certified
2.	The IT Application Services Agency must have a cumulative revenue from IT Application Services work of Rs 2.5 crore and above in the last three financial years (either	Yes CA Certificate (Rs.254,37,903/-Cr.)	Yes CA Certificate (More than Rs.153 crore for financial years ending	Yes CA Certificate (More than Rs.22 crore for financial years 2011-12 to 2013-14)	Yes CA Certificate (Rs.163,20,934/-for financial years 2011-12 to 2-13-14)	Yes CA Certificate (More than Rs.300 crore for financial years 2011-12 to

	2011-12, 2012-13, 2013-14 or 2012-13, 2013-14, 2014-15). A certificate from Chartered Accountant should be (Form 3C)		March 2012, 2013, 2914)			2013-14
3.	The IT Application Services Agency should have handled at least one IT Application Services account in any sector, with revenue of over Rs. 25 lakh in any one of the last three years. (A certificate from Chartered Accountant should be submitted). (Form 3C)	Yes CA Certificate (Rs.35,72,736.71/- in financial year 2013-14)	Yes CA certificate (More than Rs. 1 crore during the year ended on 31.3.2015)	Yes. CA certificate (Rs.2,37,38,097/- in financial year 2014-15)	Yes CA Certificate (Rs.1,97,53,463/- in financial year 2013-14)	Yes CA Certificate (More than Rs. 25 lakh in financial year 2011-12 to 2013-14)


(Ravneet Kaur)
Joint Secretary


(Ashish Kumar)
Sr. Dev. Officer



(A.K. Singh)
Consultant


(A.K. Mishra)
Under Secretary

RFQ-cum-RFP for appointment of IT Application Services Agency for DIPP.

Check list of documents submitted by the bidders with regard to
para 2.6.5 of the RFQ-cum-RFP

S No.	Evaluation Criteria	Form No.	BLC	KPMG	Intelligrape	Quantum International Pvt. Ltd.	Velocis Systems Pvt. Ltd.
1.	Vision and Strategy presented for DIPP's portal- - Understanding of components of the portal - Strategy for data generations and analysis for handling the query routine	3G	Yes	Yes	Yes	Yes	Yes
2.	Profile & Track record of the agency, including experience in the fields related to data analytics, data mining and AI and self-learning software systems Profile of the agency including number of years experience and existing works executed.	3H	Yes	Yes	Yes	Yes	Yes
3.	Design and Concept for IT Security Implications and Implementation.	3I	Yes	Yes	Yes	Yes	Yes
4.	Credentials of IT Application Services team identified to work with DIPP.	3J	Yes	Yes	Yes	Yes	Yes
5.	Innovative ideas and suggestions presented	3K	Yes	Yes	Yes	Yes	Yes


(A.K. Mishra)
Under Secretary (BE-II)
DIPP

SELECTION OF IT APPLICATION SERVICES AGENCY BY DIPP - TECHNICAL EVALUATION

[TUESDAY, 21ST JULY 2015]ATTENDANCE SHEET

Sl. No.	Name & Designation	Ministry/Department/Organization	Signature
1	Piyush P Piyush.Punwar@blcserv.com (9311985225)	BLC - Manager (Products Accounts)	
2	Anurag Sharma anurag.sharma@blcserv.com (9810037498)	BLC - CEO.	
1.	Vikram Gupta.	To The New.	
2	Atul Hegde	To The New	
3.	9810321493 Navinder Kumar NARINDER.KUMAR@TOTHENEW.COM	To The New	
4.	Jose. LEON joseleon@adobe.com 9830436460	To The New / Adobe.	
5.	Biswadeep Biswas Technical Director	KPMG	
6.	Achlesh Anand Director	KPMG	
7	A Biswas 9711132042 anbiswas@microsoft.com	MSP	
8	Bhupendra	MSP	

Annexure D

RfQ-cum-RFP for appointment of IT Application Services Agency for DIPP.

Technical Evaluation of bids with regard to para 2.6.5 of the RfQ-cum-RFP

S No	Evaluation Criteria	Max. Points/ Marks	Form No.	Intelli grape	BLC	KPMG	Velocis Systems Pvt. Ltd.	Quantum International Pvt. Ltd.
1.	Vision and Strategy presented for DIPP's portal- - Understanding of components of the portal - Strategy for data generations and analysis for handling the query routine	25	3G	24	20	18	15	10
2.	Profile & Track record of the agency, including experience in the fields related to data analytics, data mining and AI and self-learning software systems Profile of the agency including number of years experience and existing works executed.	25	3H	24	18	22	20	9
3.	Design and Concept for IT Security Implications and Implementation.	10	3I	08	07	05	05	04
4.	Credentials of IT Application Services team identified to work with DIPP.	20	3J	18	15	05	10	05
5.	Innovative ideas and suggestions presented	20	3K	18	15	10	05	04
	Total	100		92	75	60	55	32



(Ravneet Kaur)
Joint Secretary, DIPP
Chairman



(Ravinder)
Director, DIPP
Member



(Gauri Karol)
Director(Finance), DIPP
Member